

**WE ARE HIRING!**

# **JUNIOR SALES EXECUTIVE**



SCAN TO APPLY



**FRESH GRADUATES ARE WELCOME**

**OPPORTUNITIES IN LOGISTICS**

More information : Kyananut (Jundai) 097 028 5682

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## ABOUT US

**Being an international logistics provider with 37,500 employees in over 50 countries, we are able to provide our staff with all the tools they need to pursue their chosen career. Flat hierarchies, short decision-making processes and a friendly working environment – we ensure everyone is on an equal footing.**

**Moreover, you are given all the opportunities and space you need to further develop your skills and turn your ideas into reality.**

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# JUNIOR SALES EXECUTIVE

## RESPONSIBILITIES

- Take account ownership of existing company accounts and drive further development
- Market research, identify new and potential customers
- Acquire and develop new customers in the field of air freight, sea freight, cross-border trucking and warehousing
- Build long-term relationships with clients and closely collaborate with regional sales functions, overseas logistics experts, and local procurement and operations team
- Understand market trends and consult with clients to find the best solutions for their supply chain
- Prepare executive summaries, reports, proposals, and presentations
- Maintain and update relevant customer information in internal systems

## REQUIREMENTS

- Bachelor's degree or equivalent qualification in business management or related field
- Fresh Graduates are welcome to apply
- Passionate about global economy, worldwide supply chains, and making a difference for clients
- Creative thinker, solutions-driven
- Service-minded with attention to detail, a positive can-do attitude
- Be able to communicate effectively with good command of Thai and English
- Strong interpersonal skills and able to work independently
- Computer literate
- Experience in sales or customer service in logistics is a plus



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Talent Acquisition Partner

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