



**LANEX COMPANY LIMITED is the agent of the** **ARLANXEO**  
Performance Elastomers

*ARLANXEO is one of the world's largest producers of synthetic rubber and a wholly owned subsidiary of Saudi Aramco, a leading producer of energy and chemicals. ARLANXEO develops, produces and markets high-performance rubbers with sales of around EUR 3 billion in 2019 with a presence of more than 12 production sites in 9 countries, and 7 innovation centers around the world. Its products are used for a wide range of applications: from the automotive and tire industries to the electrical, construction and oil and gas industries. Headquarter is located in The Hague, the Netherlands. We have established a state-of-the-art, competitive production infrastructure with production network spanning four continents. Our world-scale plants produce efficiently, flexibly and sustainably – in Europe, Asia, North and South America.*

*We are currently looking for individuals who are hard-working, self-motivated, creative, and service minded. Does it sound like you? Join us in the following position.*

**Job Responsibilities :**

- To build **ARLANXEO**' commercial presence and distribute other rubber chemicals in Thailand
- Develop new businesses opportunities and open new markets
- Achieve sales objectives and targets
- Establish contacts through cold/warm leads, attending or participating in related tradeshows and build strong relationship with strategic accounts
- Constantly monitor local market requirements and competitor movements
- Make positive recommendations on how to gain market share and influence sales
- Follow through with customers on sales contracts, liaising with local vendors and oversea suppliers to ensure smooth deliverance of goods to customers
- Preparation and submission of sales reports and sales forecasts on a regular basis
- Handling customer enquiries, preparing quotations, and other documentary requirements with service-minded characteristics

**Requirements:**

- Thai Nationality
- Age 22-30
- **Bachelor's Degree in Rubber Technology/ Polymer Engineering / Material Science / Chemistry or any related field**
- Recent Graduate will be considered
- You have experience working in a trading & distribution business model (strategic accounts, distributors, factory/end-user) work environment
- You have strong negotiation skills combined with diplomatic skills and natural assertiveness to win clients and suppliers alike to support and grow our business
- You have some knowledge in rubber products
- Highly motivated individual and is self-driven to succeed
- You will be required to travel regularly out of Bangkok for company related activities
- You must be fluent in English, both written and spoken
- You hold a related degree qualification
- **Have car and driving license**

**Salary :** Salary negotiable

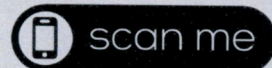
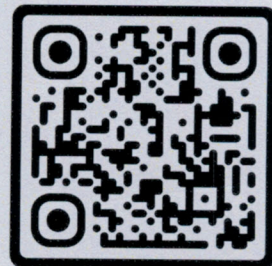
**Benefits :** Five-day work week : Medical insurance : Performance bonus : Incentive

**Please send resume via mail :** [sareeya.s@lanex.co.th](mailto:sareeya.s@lanex.co.th)

**Address :** LANEX COMPANY LIMITED , 24/39 , Soi Kamnan Maen 13, Bangbon, Bangkok.10150

**Tel.** 02-897-8977-78 , 081-849-0165 **Fax.** 02-897-7007

<http://www.lanex.co.th>





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### **Customer Service Officer**

#### **Job Responsibilities:**

1. Contract preparation and recording
2. Communication and coordination with client, sales Team, overseas suppliers & etc.
3. Shipment advice checking and indent invoice printing out
4. Complaint input to the suppliers and revert to sales colleagues and customers
5. Screen the correspondence and mails, handle some personal matters and forward appropriate materials to General Manager

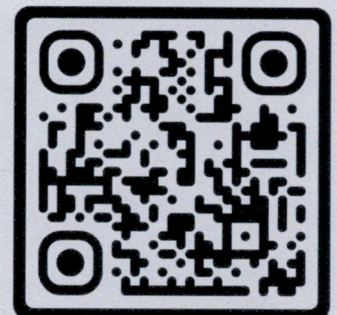
#### **Requirements:**

- Thai Nationality
- Female, Age 22 up to 35
- Fluent in English (Writing, Listening, and Speaking)
- Bachelor's Degree in Liberal Art or equivalent.
- Minimum 0-1 years of relevant working experience in customer service, sales administrative and import & export trade preferable from MNC background.
- Service minded, co-operative, must be a team player with excellent organization and co-ordination.
- Good Interpersonal and communication skills.
- Good command in English (TOEIC Score 750 above)
- Good computer literacy – MS Office, industry specific databases and knowledge preferred.

**Salary : Salary negotiable**

**Employment Type : Full Time, Permanent**

**Benefits : Five-day work week , Medical insurance ,  
Performance bonus**





บริษัท แลนเน็กซ์ จำกัด

24/39 ซอยกำนันแมน 13 แยก 18 แขวงคลองบางพราน เขตบางบอน กรุงเทพฯ 10150

โทร. 0-2897-8977-78 แฟกซ์. 0-2897-7007

