



**sarens**  
group



## Company

Sarens is a worldwide leader in crane rental services and heavy lifting & special transport projects. With offices in 60 countries, touching every single continent, we provide our customers creative solutions for the lifting and transporting of overweight and oversized loads. Our more than 4.200 passionate employees embody the spirit of our company's motto: Nothing too heavy, nothing too high.

## Sales Engineer Required

### Qualifications

- Male/Female
- Age 22-24 years.
- Bachelor's degree in any faculties.
- Possess own car with driving license and be able to go to upcountry.
- Must be able to work under pressure, work in teams & satisfy client needs.
- Good command of English and communication skills.
- Experience is not required.

### Job description

- Searching for new clients who could benefit from your products.
- Travelling to visit potential clients and job sites.
- Establishing new, and maintaining existing, relationships with customers
- Managing and interpreting customer requirements
- Persuading clients that a product or service will best satisfy their needs
- Calculating client quotations
- Negotiating tender and contract terms
- Negotiating and closing sales by agreeing terms and conditions
- Offering after-sales support services
- Analysing costs and sales
- Preparing reports for head office
- Meeting regular sales targets
- Recording and maintaining client contact data
- Co-coordinating sales projects
- Making technical presentations and demonstrating how a service will meet client needs
- Providing pre-sales technical assistance

Sarens (Thailand) Co., Ltd.  
448/13 M. 12, Thepprasit Rd.,  
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[www.sarens.com](http://www.sarens.com)





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- Liaising with other members of the sales team and other technical experts
- Solving client problems
- Produces, along with other CAD designers and project engineers, the technical information required for heavy lift, transport and special equipment projects
- Produces the drawings in Sarens AutoCAD and in Inventor so that all involved parties can obtain a clear image of the operations to be performed; adds the information related to standards on the drawings

**We offer**

- Salary: Baht 18,000.00.
- Group Accident Insurance
- Provident Fund
- Social Security
- Family Funeral cover

The opportunity to join a dynamic and motivated Company and Group. This is a genuine opportunity for an enthusiastic sales talent with a positive attitude.

**Please send your full resume stating qualifications together with a recent photo to;**

**E-mail: [supaporn.kamsorn@sarens.com](mailto:supaporn.kamsorn@sarens.com)**

**Contact number: 038-300312-4 Ext. 43 or 081-2951310**

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